

Regular School Board Meeting
March 10, 2015 - 5:00 p.m. (Time Certain)
Business Portion of Meeting to Begin at 5:30 p.m. (Time Certain)

March 10, 2015 - Regular School Board Meeting
Agenda Item #59

Title

C206 RFP #41-10/14 School Nurses and Athletic Trainer Services

Florida Statute

1010

Federal Statute

School Board Policy

6320

Item Type

Action Requested

Action Type

General Fund

Executive Summary

The District's current contract with NCH will expire on June 30, 2015. The School Health Services Act, Florida Statute 381.0056, requires health services be provided in accordance with a local School Health Services Plan, developed jointly by the County Health Department and the District School Board. Pursuant to statute, the Plan must include, at a minimum, provisions for: health appraisals; nurse assessments; nutrition assessments; health records reviews; vision screenings, hearing screenings, scoliosis and growth and development screenings; referral and follow-up of suspected or confirmed health problems; meeting emergency health needs; referral of students to appropriate health treatment; consultations with parents or guardians regarding the need for health care; maintenance of records; health counseling; required medication administration and medical procedures; prevention of communicable diseases; preventive dental services; and health needs of students with disabilities.

This Request for Proposal (RFP) is to provide all students throughout the district with school health care, and the high schools with athletic trainers. After reviewing six (6) proposals and interviewing the top two (2) respondents, staff unanimously recommends award to Naples Community Healthcare System (NCH). The attached contract and staffing models are a result of numerous meetings to negotiate an agreeable contract that provides the services required by statute. As a result of these negotiations, a cost reduction of \$159,639.00 has been achieved over the current contract, while increasing coverage at thirteen (13) schools for school year 2015-16.

Current NCH Contract:

- 40 school health staff members (17 Registered Nurses (RNs), 13 Licensed Practical Nurses (LPNs), 5 School Health Assistants (SHAs), 1 Float RN, 1 per diem RN, 2 RN School Nurse Coordinators, 1 Director.)
- Certified Athletic Trainer assigned to 7 high schools

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- Cost to District for nursing and athletic trainer services is \$2,784,912.00.

Proposed Contract for 2015-2018:

- 47 school health staff (3 lead RNs, 12 RNs, 11 LPNs, 15 SHAs, 1 float RN, 1 per diem RN, 1 Float LPN, 2 RN School Nurse Coordinators, 1 Director.)
- Certified Athletic Trainer assigned to 7 high schools and coverage provided to Everglades City School
- It is estimated that at least 21 schools will have full-time clinic coverage and 13 schools will have increased coverage as a result of this new model
- Each lead registered nurse (RN) will have responsibility for 3-4 schools staffed by school health assistants and will develop student health care plans; provide training and oversight; serve as a health resource person; participate in problem-solving teams, 504 and IEP meetings, collaborate with parents, health care providers and community partners; monitor compliance with regulatory requirements; and work closely with school staff to keep students healthy and in school ready to learn.
- Increased use of SHAs will reduce the need for CCPS staff to perform procedures such as tube feedings, assisting with carb counting and checking insulin doses.
- SHAs will have extensive training and be dedicated to providing health services.
- Cost to District for nursing and athletic trainer services in this recommended contract is \$2,625,273.00 (increased services at a reduction of \$159,639.00)

NCH will be providing the LPN float and 1 school health assistant (SHA) at no cost to the district. The new contract will also add athletic trainer coverage for sports at Everglades City School. This is a three year contract with provisions for annual increases based on the Bureau of Labor Statistics Medical Consumer Price Index (MCPI) not to exceed 5% per year and any new costs to support district expansion and the addition of new schools. The estimated exposure for school year 2015-16 is \$2,625,273.00. Funding is from the General Fund.

Legal Approval

The attached contract was reviewed and approved by District General Counsel on February 9, 2015.

Recommendation

The Superintendent recommends approval of RFP #41-10/14 for the purchase of school nurses and athletic trainer services.

District Mission/Belief

We believe that effective, collaborative work with the community will produce success for students.

Contact

Nancy Sirko, Director of Purchasing, 377-0064

Financial Impact

The estimated exposure for school nurses and athletic trainer services for school year 2015-16 is \$2,625,273.00. Funding is from the General Fund.

Budgeted

Yes

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Recurring Costs

Yes

Attachment: [RFP_411014.pdf](#)

Attachment: [Nurses_and_Trainers_Contract_2015.pdf](#)